

YOU HAVE A NEW Team Member

6 Most Important List

- SEND a group text or Facebook messenger** with your New Team Member and Director welcoming her to our family. Send a copy of the “QUICK START 6 MOST IMPORTANT LIST”.
 - Introduce your New Team Member to your Director using sample message below:

Sample Message. *(Director Name) I am so excited to introduce you my newest team member (_____). She is going to be a blessing to our MK family because _____. (New Team Member), this is our Director (name)...she is our MK mentor. I think you will love working with her because _____.*

Here is a quick 5 minute video so you can hear how our company got started from our founder Mary Kay Ash!
<https://bit.ly/MaryKayAshINTRO> *Let me know what you think!*
 - Diana will send a text every other day with some fun short MKA videos and encouragement and how they can earn their pearls.
- SEND a text to your new team member** with the Quick Start flyer and Start-Up Special graphic.
- SCHEDULE a time within 2 days for a 3-way chat** so your Director can tell your New Team Member about their FREE product options.
- SET-UP her MK Personal Website and ProPay** together (If she wants your assistance).
- STRATEGIZE with her on her list** of at least 6 women and her Start-Up Special.
- SCHEDULE a date for her first gathering.**

